

COMMERCIAL & PROJECT SERVICES CAPABILITY BY ASSET PHASE

CONCEPT

FEASIBILITY

DEFINITION & FEED

EXECUTION

COMMISSION

OPERATIONS

- Strategic Agreement Review and Input (JV, Off-take)
- Commercial & Contracting Strategy
- Project Initiation Planning
- Establishing Project budgets and capital expenditure approvals
- Development of WBS & Commodity Codes
- Project NPV and cash-flow analysis
- Project structures and models (corporate entity, inter-entity structures and transactional models)

- Development of Project Policies, Plans and Procedures
- Project Governance Plans
- Preparation of technical contracts and scopes of work (engineering)
- Capital Cost Reviews
- Project Scheduling
- Contract Packaging Plans
- Procurement (RFI, RFQ, PO) templates and processes
- Establishment of project controls processes
- Establishment of document control philosophies

- Implementation of Project Information Systems
- Management of engineering contracts
- Long lead procurement support (tendering, award, expediting)
- Contract review and formation activities
- Development of Project Services discipline plans
- Cost Control
- Project Scheduling
- Project Risk & Opportunity Assessments
- Development of Asset Management framework

- EPCM contract management
- Construction contract management
- Service Contract Management
- Contract Administration
- Procurement
- Cost Control
- Payment certifications
- Project Scheduling
- Document Control
- Project HR Support
- Project Admin Support
- Project reporting

- Performance testing management
- Contract closeout
- Procurement closeout
- Claim resolution
- Final cost reporting
- Asset Registers
- Warranty (Defect Liability) Management
- Project documentation handover
- Project lessons learned capturing
- Asset insurance verifications

- Sustainining capital project management
- Fixed Asset Management
- Opex Supply Chain management

MANY OF PHASE'S SERVICES HAVE APPLICABILITY ACROSS THE ENTIRE PROJECT LIFECYCLE. THE ABOVE SIMPLY IDENTIFIES WHERE SPECIFIC SERVICES AND CAPABILITIES ARE TYPICALLY IN HIGHER DEMAND.